

ExecuSmart Team Impact Builder™

Talent-Driven Financial Improvements

The ExecuSmart Team Impact Builder™ (TIB) is a proprietary online tool and approach to measure, benchmark and develop great performing teams that directly improve the financial outcomes of your entire organization.

With the TIB you can determine the team barriers to achieving maximum financial impact and executing your organization's strategy. You can also benchmark your teams and leaders against similar teams inside and outside your industry.

Impact Financial Performance by Measuring Team Dynamics

Until now, most of the work describing how teams function at peak performance has lacked scientific vigor – and it rarely predicts financial performance. **The TIB draws upon 21 years of research and application and is proven to impact, and even predict, company performance by measuring key management team dynamics.**

“Through the Team Impact Builder process and the follow-on work done with our team, we were able to drive the financial performance that we always should have been able to achieve. We could not have done it without the ExecuSmart Team Impact Builder™.”

Dr. Carl F. Kohrt, Former CEO, Battelle Memorial Institute

With the TIB, your organization can achieve:

- Precise identification of the team issues and gaps that are costing the company money
- Targeted development to optimize team decision making and financial impact
- Effective assessment of new business teams, substantially minimizing risk associated with investment in new portfolio companies
- Better candidate selection by ensuring candidates are complimentary to team functioning
- Effective teams during organizational change
- A quicker path to collaboration and expected financial results in support of merger and acquisition activity
- Support for quick and effective formation of new management teams
- Effective integration of a key player into an intact organization
- More effective succession planning in support of effective leadership team performance

Compare Your Organization to Industry Benchmarks

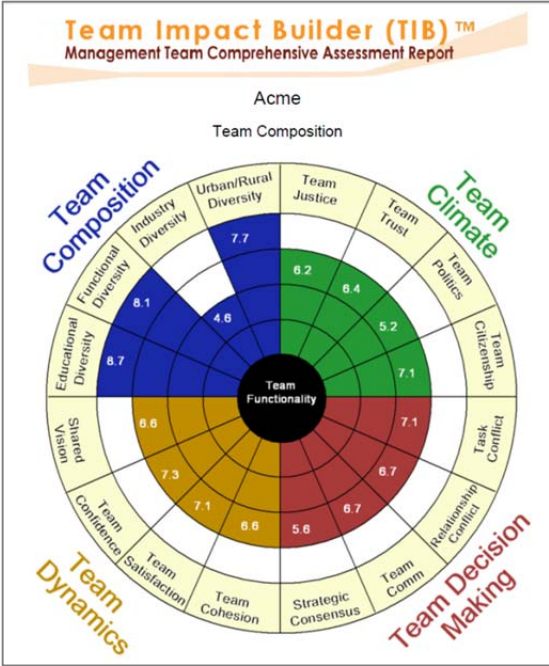
The TIB database includes 7,000 highly successful firms. This database is used to benchmark your executive team against teams in your industry, and teams in your stage of the organization life cycle.

Industry Benchmarks



Detailed Reports and Experienced Consultant Interpretation

During the TIB process, an EAI consultant will review the comprehensive TIB assessment report with your team. Together you will develop an action plan to improve performance and financial outcomes.



About Executive Assessment Institute

Executive Assessment Institute (EAI) is a talent management firm founded in 1996. A leader in the field of human capital analytics, EAI is focused on delivering intelligent tools and services to enhance financial performance through data-driven talent management. EAI’s ExecuSmart Talent Management System provides our clients proprietary analytics and industry-proven assessments to achieve the greatest return from their human capital. Visit www.executiveteam.com to learn more.

